



## Integration

# UTC Fire & Security UK leads the way as the single source supplier of choice



**UTC Fire & Security UK Ltd** now leads the market in offering installers a comprehensive choice of electronic security, fire and life safety products through some of the industry's best established and most trusted brands. These brands include Aritech, EST, Guardall, IFS, TruVision, UltraView and Ziton.

UTC Fire & Security UK Ltd is part of UTC Climate, Controls & Security, a unit of United Technologies Corp. (NYSE: UTX).

The company's growing range includes top-rated products for fire detection, intruder systems, access control, video surveillance, transmission and perimeter protection.

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Through its wide products catalogue, and its continuing investments in advanced technology, UTC Fire & Security UK is leading the way in meeting the needs of installers and specifiers, providing them with all the equipment needed for every project.

“We are known for our strong focus on delivering the best technology in terms of quality and reliability,” says Kevin Swann, UK Country Manager. “We also pride ourselves on working with installers and designers to help them integrate solutions and realise the full potential of our technology across different fields.

“In short, we aim to be the best single-source supplier in the security, fire and life safety fields.”

The company backs-up its technology offering with in-depth partner support, including training for all its products, with regular workshops listed on the company’s website and bespoke training programmes available by arrangement.

## Helping you to integrate

UTC Fire & Security UK can help you think bigger and do more whatever area of security or fire you’re working in. As a global company it has the technology needed for every kind of project, from straightforward alarm installations up to the most ambitious, fully integrated fire and security solutions.

Through its key brands UTC now gives you the best choice of electronic security, fire and life safety products.

As well as providing an easy ‘one stop’ direct supply route for installers, there are other important advantages to such wide technology offering from a single manufacturer. It means UTC is also ideally placed to help customers when it comes to integration.

“Tying everything together and making it all work” was one of the big themes on our busy stand at Ifsec earlier this year, and it was something our customers were keen to talk to us about.

# “If you want to do more, and you need help doing it, come and talk to us”

### Turn over for...

- Access & ID solutions
- Key management and safe storage
- Transmission
- Fire
- Intrusion
- Video
- Perimeter security



## Installers’ favourite brands

“Most installers have one or two particular favourite UTC brands – products they will always pick when they have a choice – but what we are saying is look across everything that we do,” says UK country manager Kevin Swann.

“As a global technology company one of the big benefits we offer customers is that we bring together leading brands in all the key areas security and fire. This also means we can help installers move into new areas of expertise – from security into fire, for example.”

So the message is clear – if you like Aritech for intruder, you’ll love TruPortal for access control and TruVision for video. And you have the assurance of quality and reliability when you get everything you need from a supplier that you can trust.

“Taking this joined-up approach to installation projects is increasingly important, but it’s not always easy. So if you want to do more, and you need help doing it, come and talk to us,” adds Kevin.

# Everything you need for fire & security UTC equipment & accessories at-a-glance



## Access control and ID solutions

From TruPortal door access products to the latest Lenel enterprise systems with biometric technology and smart card applications, together Lenel and TruPortal provide you with everything needed for highly effective access solutions:

Access card printers – biometric technology – door controllers – ID cards and tags – keypads – magnetic locks – network equipment – readers – management software



## Transmission

IFS can provide everything needed for the transmission both IP and analogue CCTV and security systems. IFS technology sits at the heart of every installation.

Analogue UTP baluns Transmission accessories – multi-mode & single mode transmitters/receivers – media converters – network switches – POE/POE+ injectors / splitters / extenders – network equipment



## Fire

With industry leading fire technology brands – Ziton, Edwards and Aritech – UTC gives you a complete choice of fire control panels, sensors and essential fire safety equipment, covering all applications from residential to high-end commercial and industrial enterprises. The fire portfolio is unique in giving an unrivalled choice, from conventional to addressable fire systems, aspiration detection and full wireless fire technology.

Aspiration systems – detectors (fire, flame, gas, heat, smoke) – linear heat detection – wireless – addressable fire panels and systems – conventional fire panels & systems – detector bases and accessories – door magnets – sounders – power supplies – test & service equipment – accessories



## Intrusion

Aritech, Guardall and Verex intrusion solutions are designed to deliver the ultimate protection for residential and commercial premises and include components that are easily customizable to meet each site's requirements. See the UTC website for a complete list of products, which includes:

Glass break/shock detectors – active IR – audio accessories – batteries – cables – diallers – control panels – contact detectors – keypads – data gathering panels – intrusion panels – home automation – panic buttons/switches – PIRs – power supplies – sirens & beacons – volumetric motion detection – wireless – mobile applications – secure AoIP signalling



## Video

A complete choice of advanced IP and analogue video solutions is available under the TruVision and UltraView brands. This comprehensive offering includes:

IP and analogue cameras – dome, turret, bullet, wedge, PTZ & IR cameras – housings – digital video recorders – network video recorders – video encoders and decoders – housings – lenses – monitors – network equipment – power supplies – software – free video management software – mobile application



## Perimeter security

UTC perimeter security equipment includes a wide choice of Active Infra-red and microwave detectors for external applications, and advanced microphonic cabling for fence-mounted applications.

AIR beams – microwave detectors/motion sensors – fence sensors – sliding gate accessories – microphonic cable



## Milton Keynes HQ is industry centre for training and development

Staging events away from your own offices can be a great way to win new business and develop your team – especially if you're lucky enough to have access to first class facilities free of charge.

A suite of fully-equipped training rooms, a product demonstration suite and conference theatre are all available at UTC's Milton Keynes HQ for customers to use for half day or full day sessions.

"Our recently refurbished Milton Keynes facility is centrally located, easily accessible and has ample parking," explains Pre-Sales Manager Mark Staples.

"It doesn't matter whether your planned training is related to UTC Fire & Security equipment or not – it could be general office functions, business development, accounting or sales - whatever, we're happy to help. Bringing your team to our new facilities will help make their training more effective and more memorable." The training and conference rooms are equipped with full AV presentation facilities.

"Rooms are now being booked subject to availability, so call (tel number) to discuss your training plans with us."

If you want to do more, visit:

[www.utcfssecurityproducts.co.uk](http://www.utcfssecurityproducts.co.uk)

**United Technologies Corporation (UTC)** is a diversified company that provides a broad range of high technology products and services to the global aerospace and building systems industries. Its businesses include **Carrier** heating, air-conditioning and refrigeration solutions; **Hamilton Sundstrand** aerospace and industrial systems; **Otis** elevators and escalators; **Pratt & Whitney** engines; **Sikorsky** helicopters and **UTC Fire & Security** systems. The company also operates a central research organisation that pursues technologies for improving the performance, energy efficiency and cost of UTC products and processes. UTC is a member of the Fortune 50, the Dow Jones Industrial Average and the Dow Jones Sustainability Indexes.

**UTC Fire & Security** is a leading provider of fire safety and electronic security solutions that protect people, property, and assets the world over. Its 45,000 employees share a commitment to help create safe and secure environments that allow people to live with certainty. With an extensive portfolio of products and services, including fire detection and suppression; intrusion detection, access control, and video surveillance; and installation, inspection, monitoring, response services, and cash management services, UTC Fire & Security is well-positioned to meet the needs of a broad range of customers.

## Here to help you

Your key contacts at UTC Fire & Security  
For all general enquiries contact the customer services team

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